

Facts Shaping Bermuda's Future

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The Truth is Out There

What is Really Going on in the Energy Sector?

R. J. Gordon Rise and Fall of American Growth

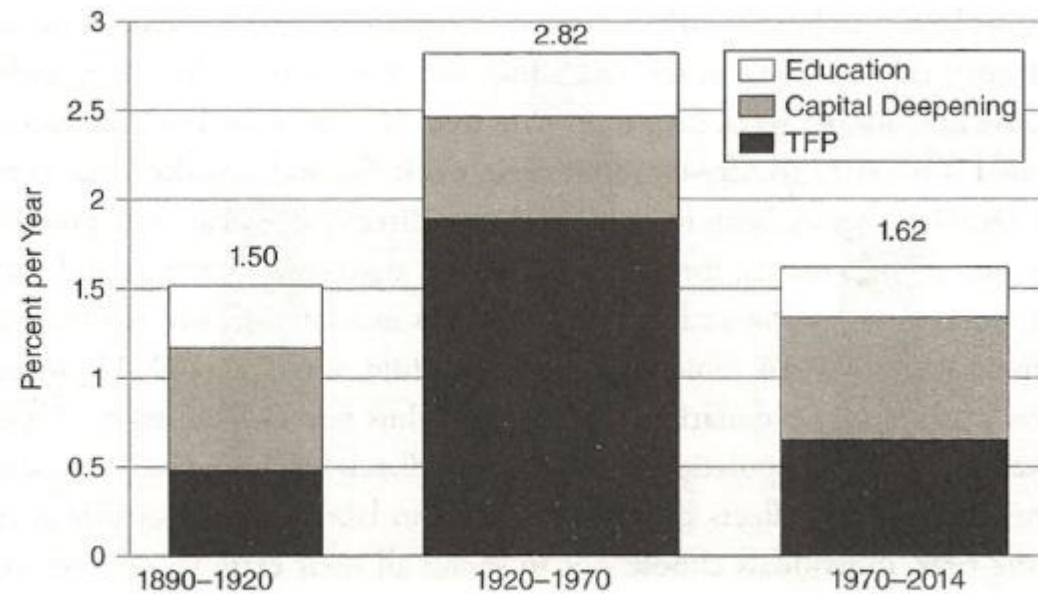
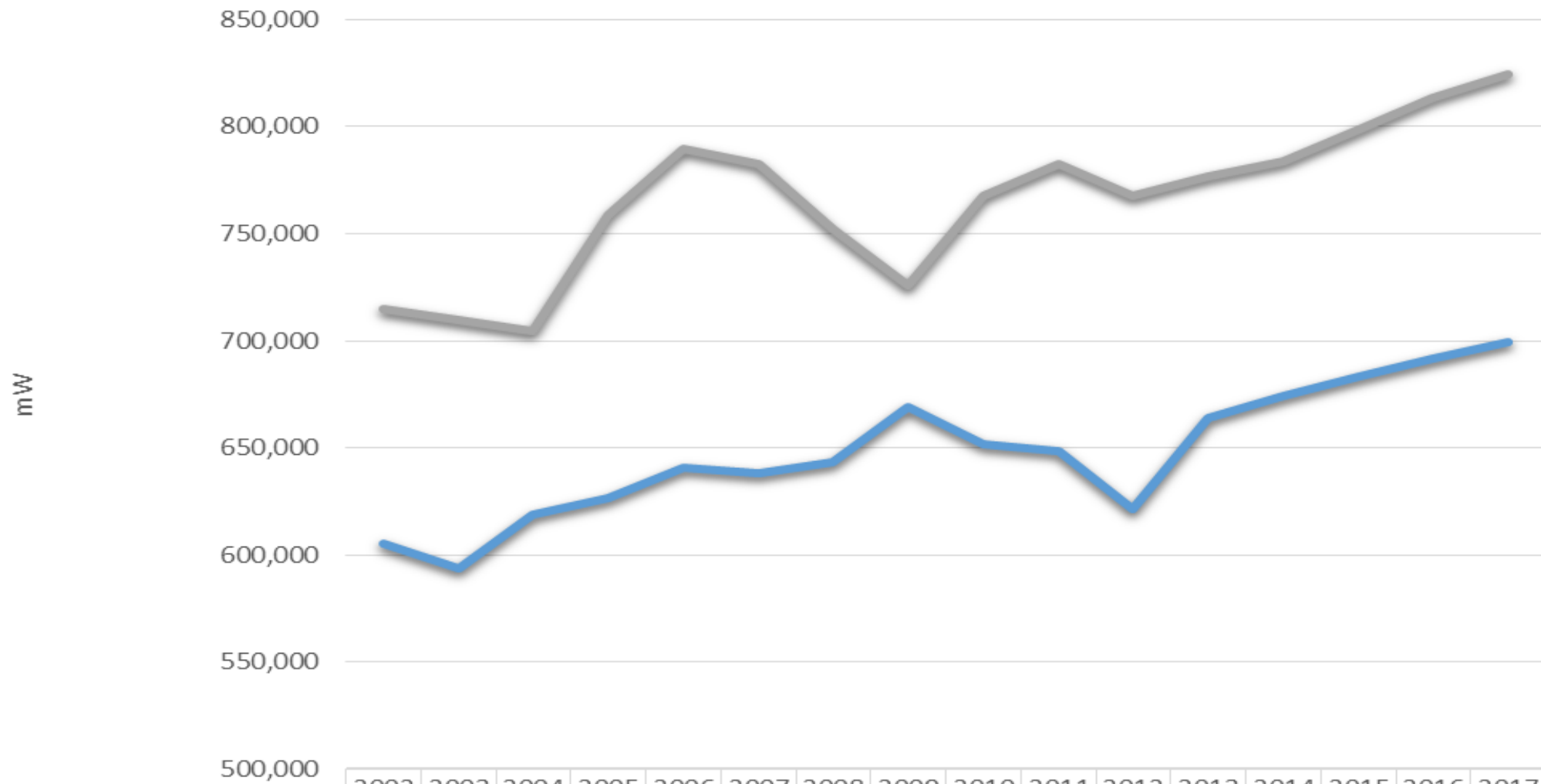


Figure 1-2. Average Annual Growth Rates of Output per Hour and Its Components, Selected Intervals, 1890-2014

Source: See Data Appendix.

US Summer Peak Demand (2002-2017)



— Total Summer Peak

— Total Winter Peak

2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
714,5	709,3	704,4	758,8	789,4	782,2	752,4	725,9	767,9	782,4	767,7	777,0	784,0	798,7	813,5	824,1
604,9	593,8	618,7	626,3	640,9	637,9	643,5	668,8	651,4	648,1	621,3	663,6	674,2	683,2	691,4	699,5

Declining Demand Growth

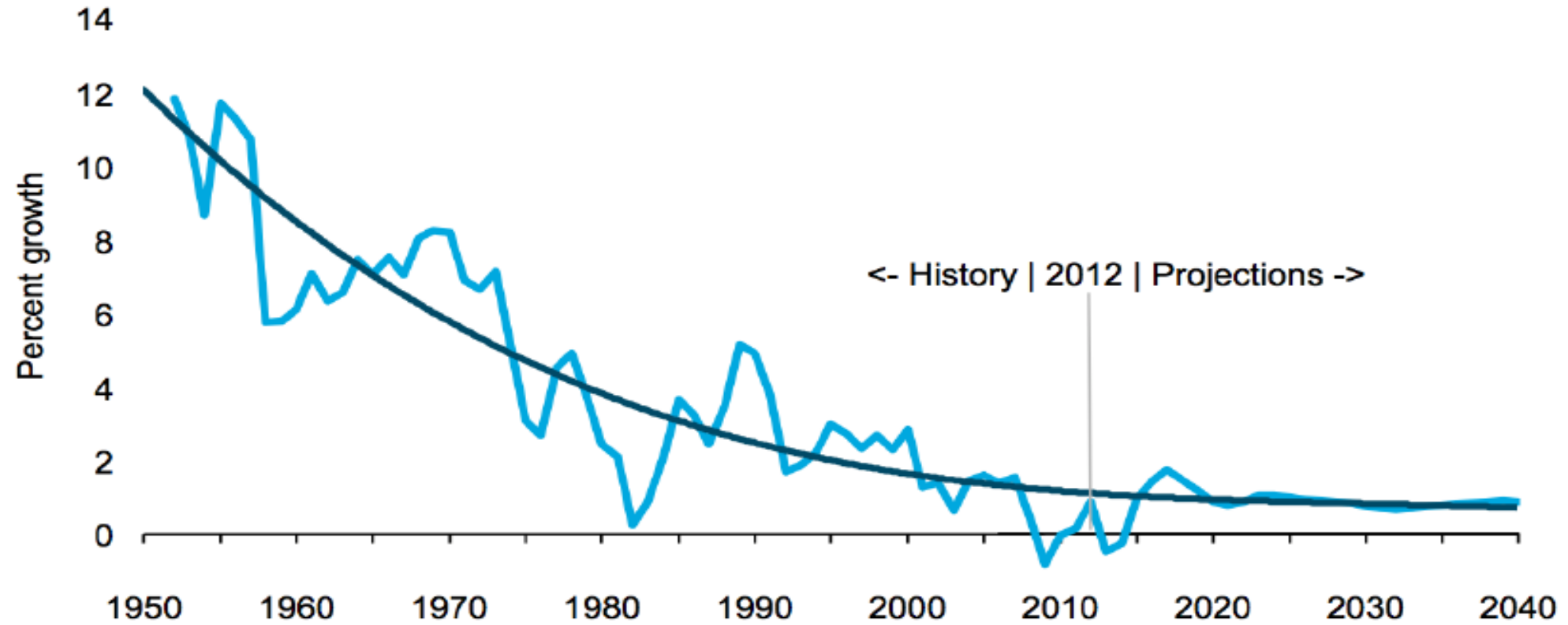
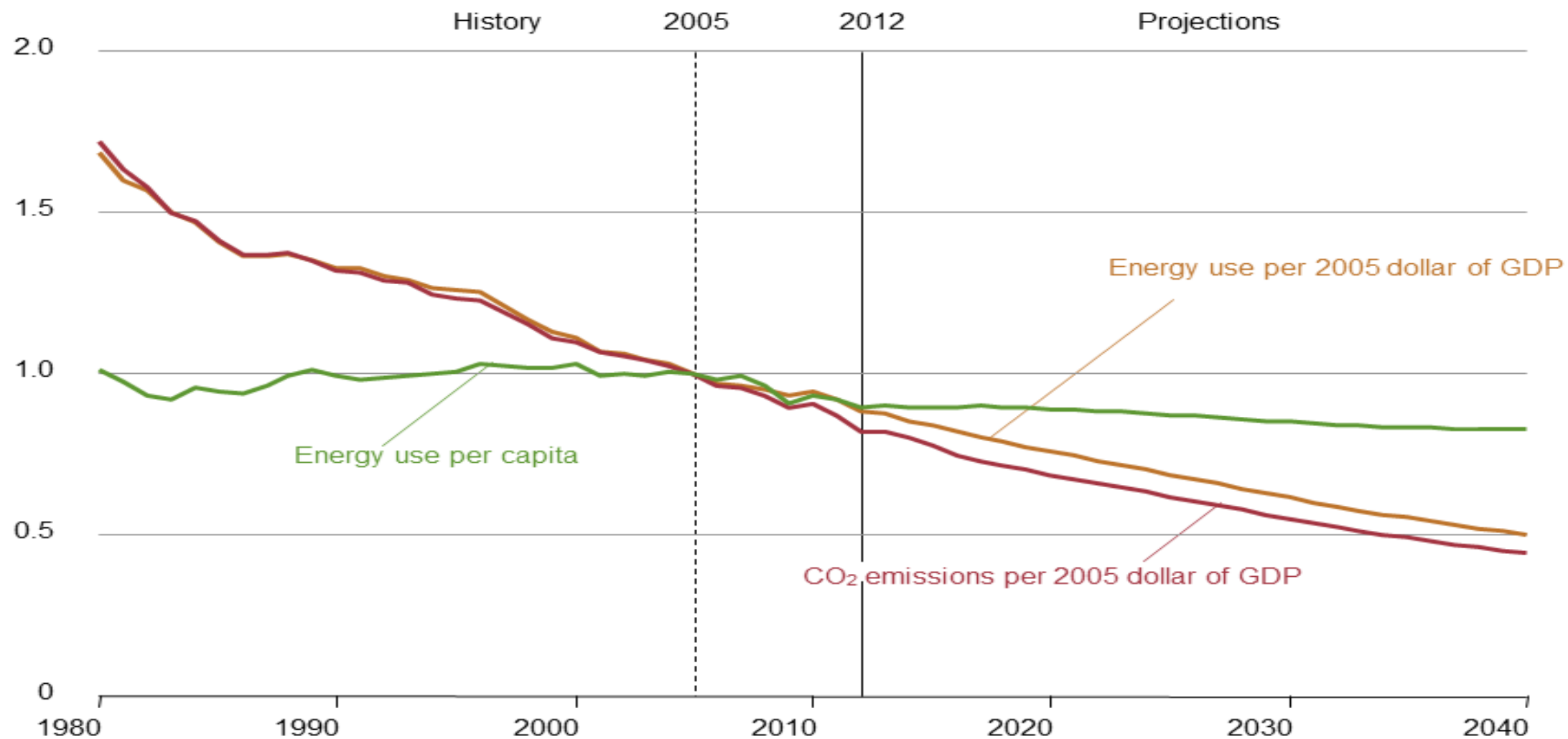


Figure 1. U.S. electricity demand growth, 1950-2035 (percent, 3-year moving average). Figures beyond 2012 are projections and not actual data. *Source:* EIA 2013e.

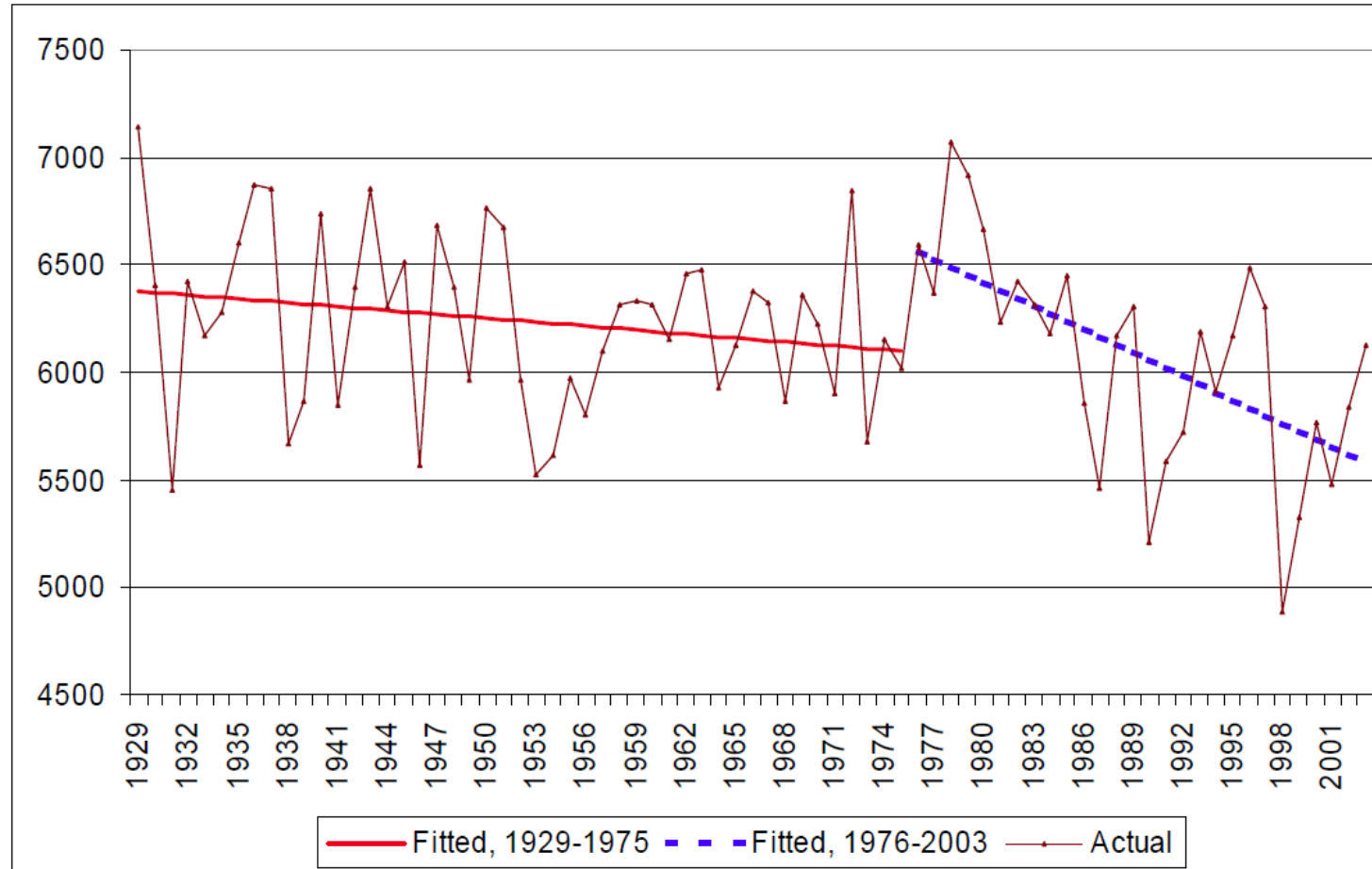
Figure 9. Energy uses per capita, energy use per dollar of GDP, and emissions per dollar of GDP, 1980-2040

(index, 2005=1)

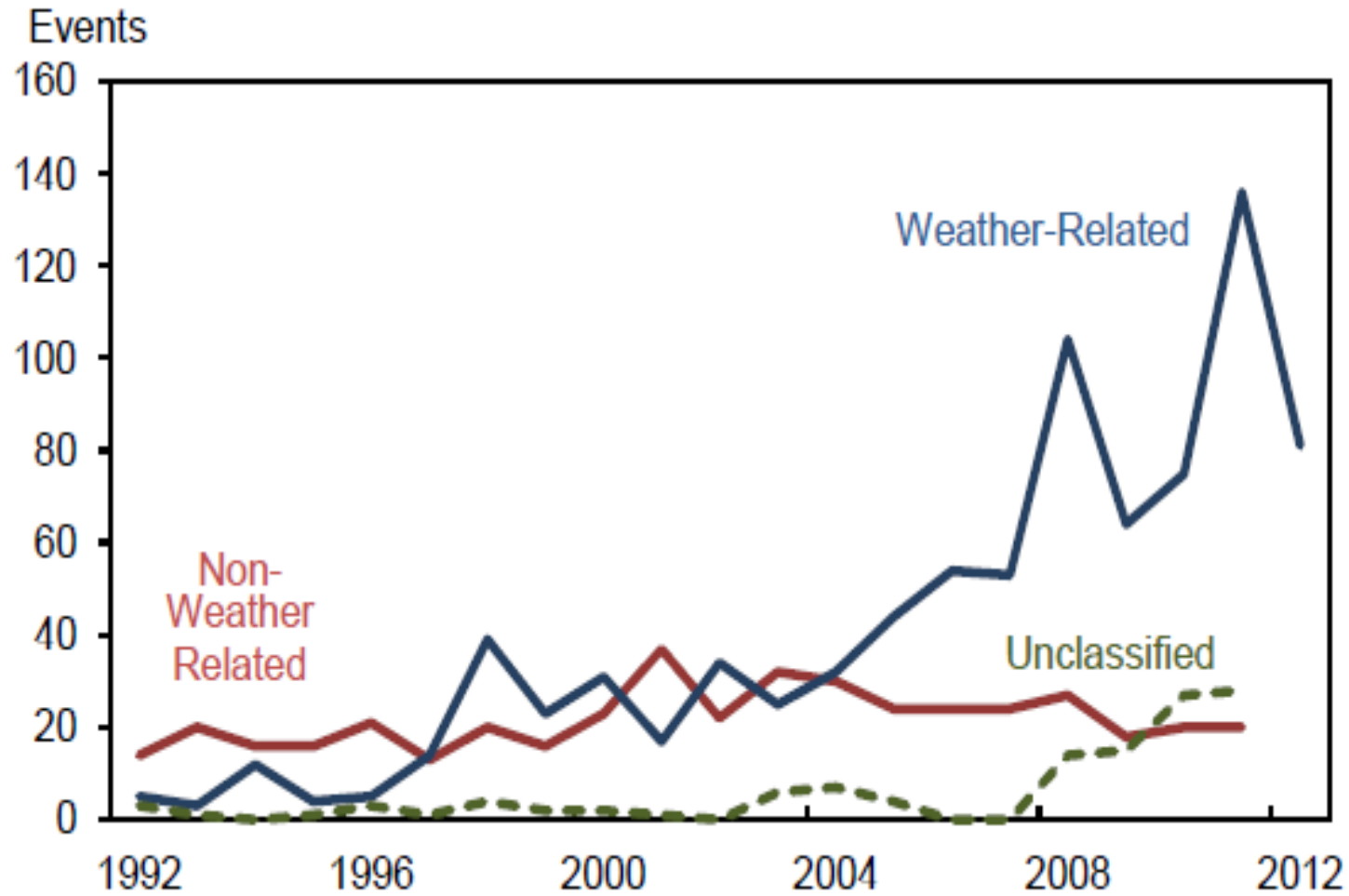


Climate Cycles

Figure 2. Fitted HDD Trend Lines for Two Sub Periods, 1929-1975 and 1976-2003

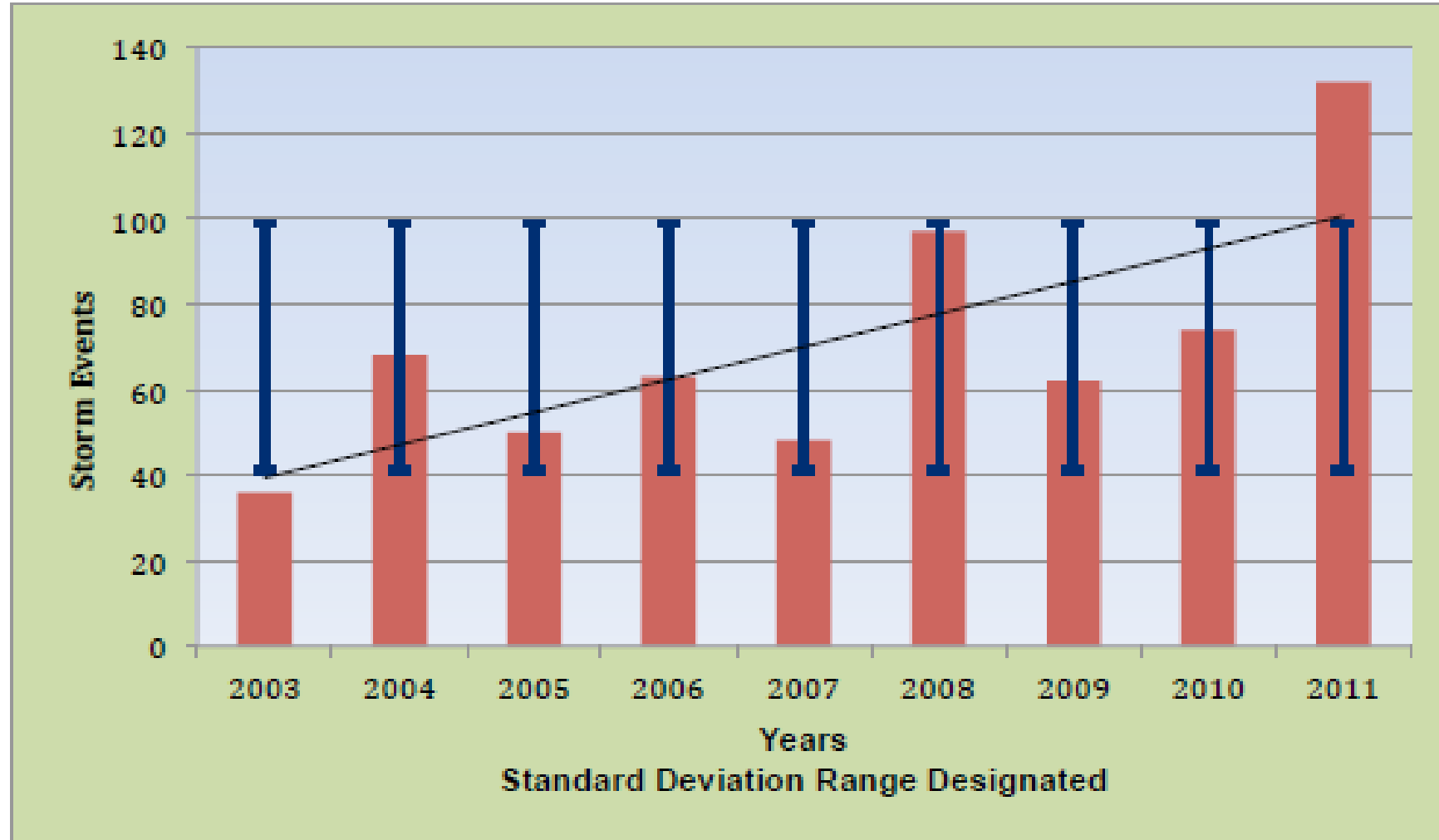


Observed Outages to the Bulk Electric System, 1992-2012



Source: Energy Information Administration

Figure 2.2 EIA Data: Storm Events



Oil and Gas

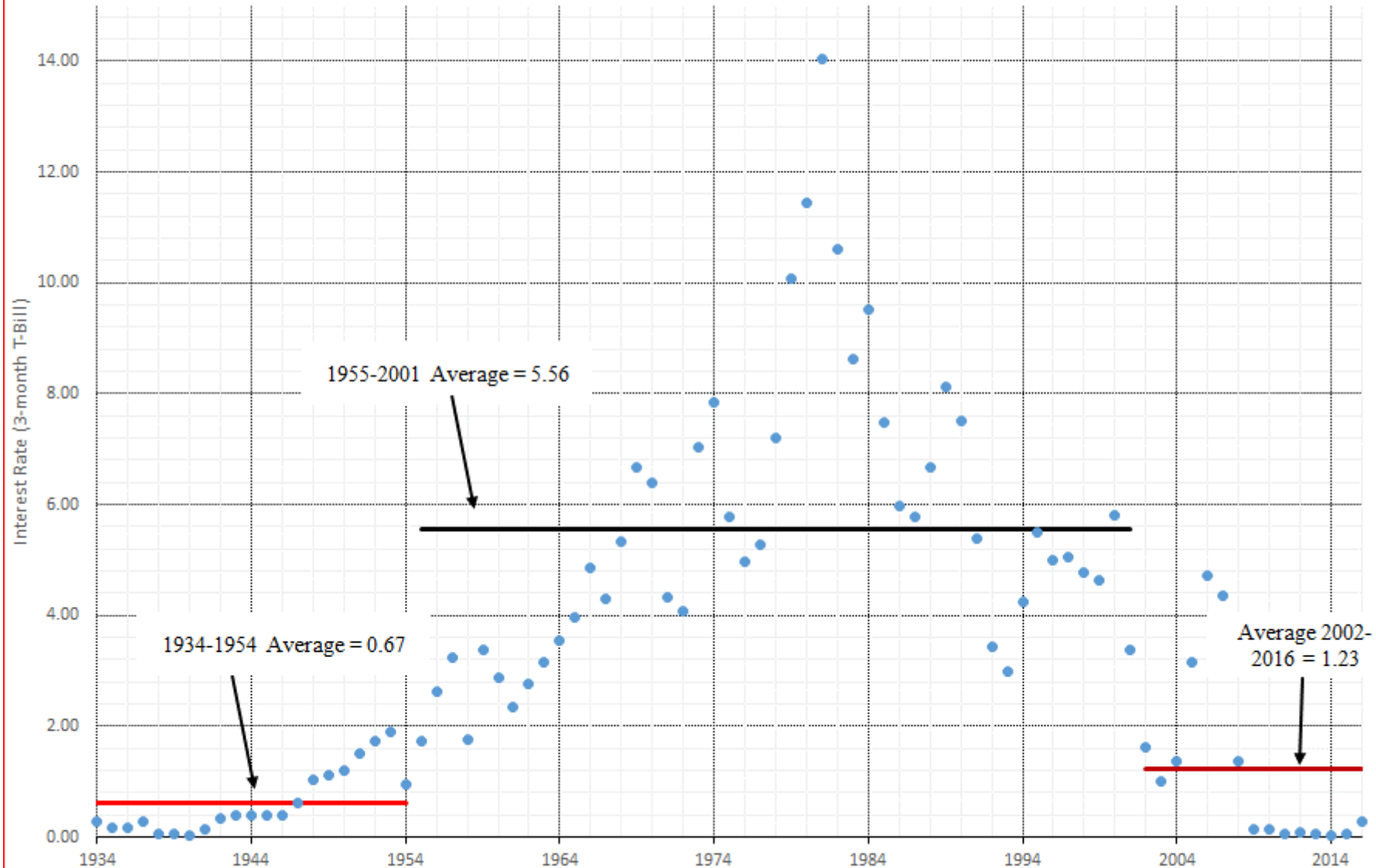
Updated: Mar 21, 2014



The relationship between oil and gas has changed

Are Interest Rates Too Low?

US Nominal Interest Rates 1934-2016



Transition in World Views

Old World View

- Universal Access
- Safe-
- Reliable- Deliver those Kwh/MCF
- Affordable- Can buy Kwh/MCF

New World View

- Carbon Constrained world
- Electricity is going to be more expensive- affordability Access
- Attitudinally the role of consumption or conservation- optimize value
- Resilience in face of variability- the new reliable

How does your kitchen rate on the electrical living scale?

Is your kitchen really up-to-date? You may get some surprises, and some good ideas, too, when you check it on the Live Better Electrically "Kitchen Scale" below. There are so many wonderful new ways to put electricity to work in your kitchen today—timeless new

electric servants that give you more time and energy for yourself and your family. Decide now which of these electrical work savers you need first. They're easier to buy than you may realize. See your local electrical dealer or utility for the pleasant details.

How many of these electric appliances do you own?

Circle total here

Here's how your kitchen rates!

- | | | |
|--------------------------|---------------------------------|----|
| <input type="checkbox"/> | Dishwasher | 24 |
| <input type="checkbox"/> | Mixer | 23 |
| <input type="checkbox"/> | Electric Range | 22 |
| <input type="checkbox"/> | Juicer | 21 |
| <input type="checkbox"/> | Refrigerator-Freezer | 20 |
| <input type="checkbox"/> | Waste Disposer | 20 |
| <input type="checkbox"/> | Closing Dish | 19 |
| <input type="checkbox"/> | Food Blender | 19 |
| <input type="checkbox"/> | Food Freezer | 18 |
| <input type="checkbox"/> | Skillet | 18 |
| <input type="checkbox"/> | Electric Clothes Dryer | 17 |
| <input type="checkbox"/> | Broiler-Rotisserie | 16 |
| <input type="checkbox"/> | Work-Surface Lighting | 16 |
| <input type="checkbox"/> | Air Conditioner | 15 |
| <input type="checkbox"/> | Toaster | 15 |
| <input type="checkbox"/> | Full HOUSEPOWER Adequate Wiring | 14 |
| <input type="checkbox"/> | Timer | 13 |
| <input type="checkbox"/> | Casserole | 12 |
| <input type="checkbox"/> | Automatic Washer | 12 |
| <input type="checkbox"/> | Countertop Cooking Unit | 11 |
| <input type="checkbox"/> | Food Slicer | 10 |
| <input type="checkbox"/> | Electric Water Heater | 9 |
| <input type="checkbox"/> | Deep-Fat Fryer | 9 |
| <input type="checkbox"/> | Electronic Oven | 8 |
| <input type="checkbox"/> | Bean Pot | 7 |
| <input type="checkbox"/> | Enough Outlets | 6 |
| <input type="checkbox"/> | Brit | 6 |
| <input type="checkbox"/> | Roll Warmer | 5 |
| <input type="checkbox"/> | Kettle | 5 |
| <input type="checkbox"/> | Ventilating Fan | 4 |
| <input type="checkbox"/> | Built-In Oven | 4 |
| <input type="checkbox"/> | Coffee Maker | 3 |
| <input type="checkbox"/> | Electric Pressure Cooker | 2 |
| <input type="checkbox"/> | | 1 |

Just wonderful!

You've arrived! Your kitchen works instead of you. Now you're really living better electrically!



Enjoyable!

You're in clover with electricity doing so much of the work. But look what you're still missing.



Bearable!

You're still tied to those kitchen apron strings, but with more electrical aids, living is so much easier!



Roughing it!

So few appliances to help you. No wonder you're so tired when day's done!



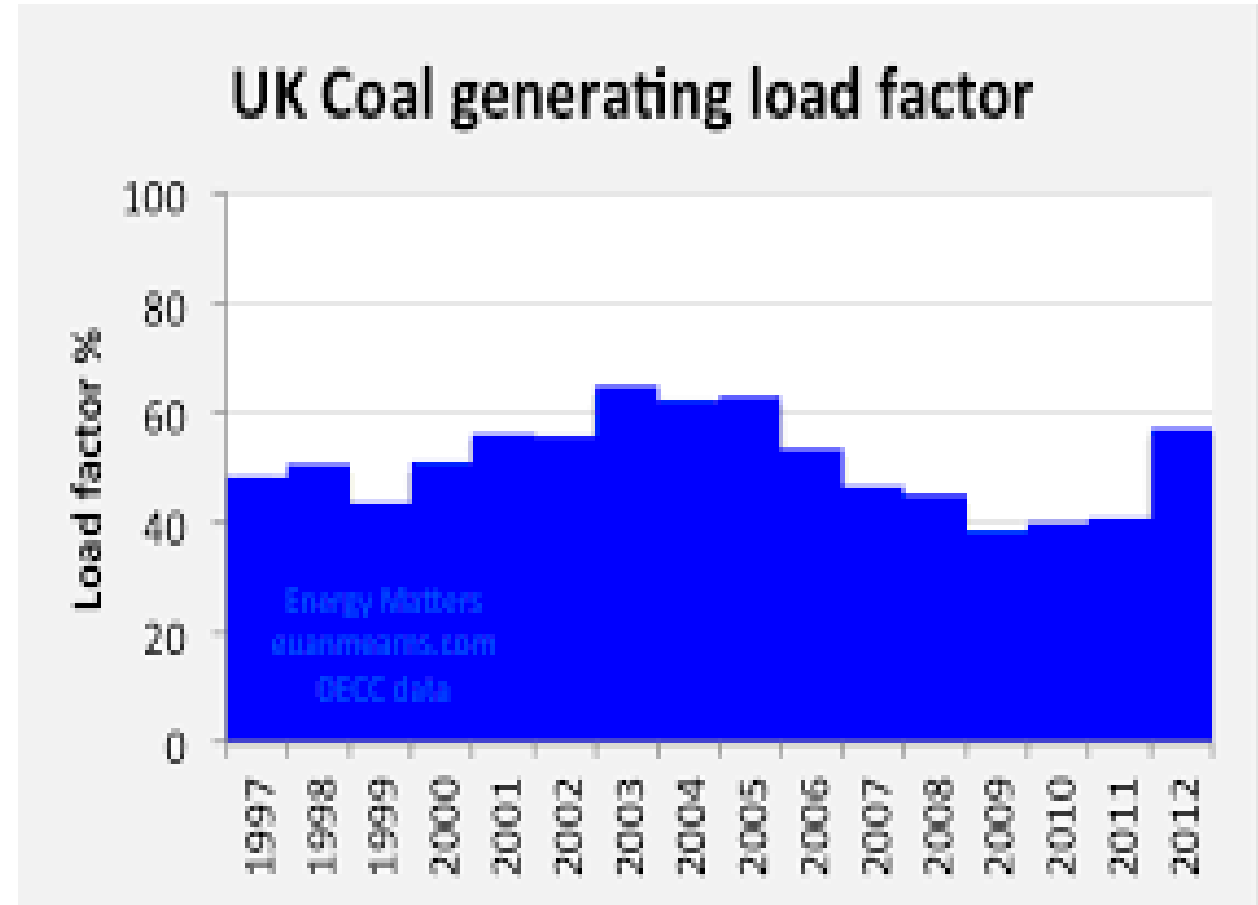
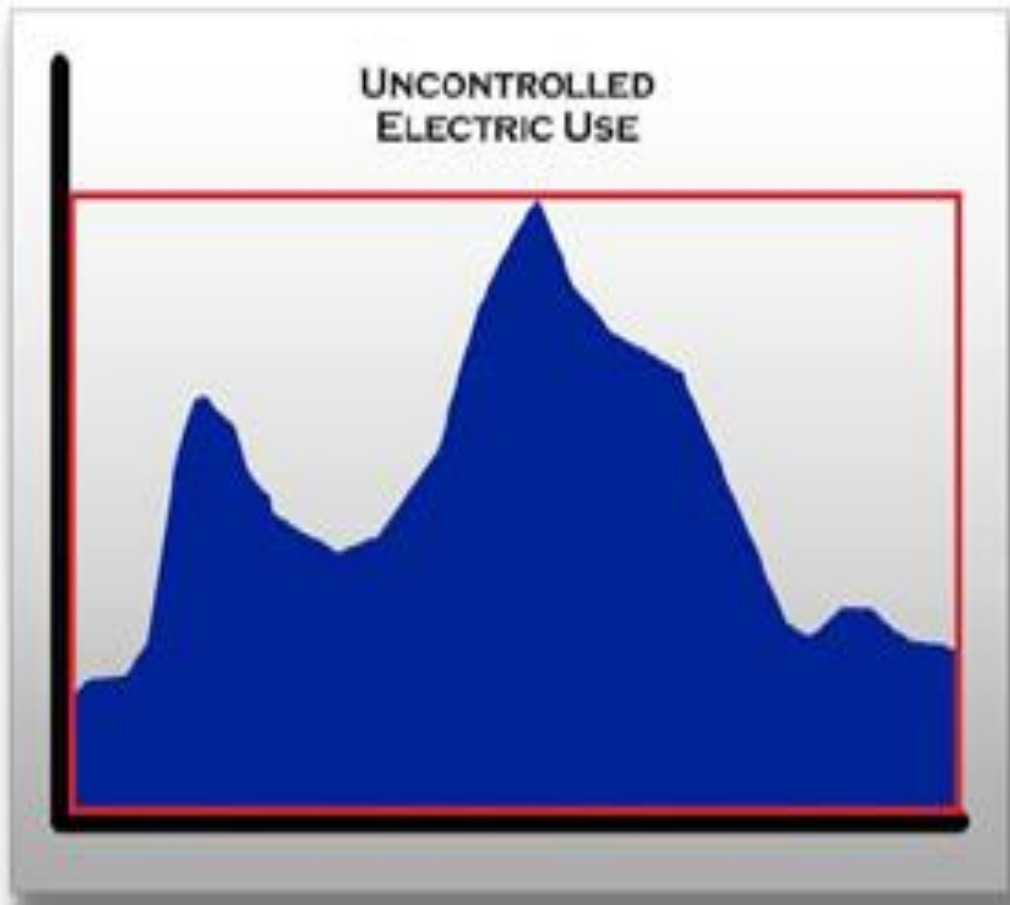
FREE IDEA BOOK

—Hundreds of practical hints for making life pleasanter, easier, and for making a Home You Live Better...Electrically. Get it for your local electric utility.

LIVE BETTER
...Electrically



Transition from world where we passively meet a customer driven demand to a world where we control Demand



Utility of the Future- Home as Power Plant

- Grid as platform-the Laminar World
- Who is responsible to reliability? I think it is the Disco!
- How to price these services? LMP on distribution grid?
 - ISO doesn't want to go down to distribution level?
- Home as power plant-Prosumer?
- Utility customer partnerships
 - Utility behind the meter
 - Callable resources
 - Dedicated resources
 - Emergency resources

The Home as Power Plant

- Investments in DG- Solar, Natural Gas, Propane, Wind
- Investments in Smart Appliances
- Investments in Energy Management Systems
- Investment in Battery Systems
- Investment in EV-V2G
- Investments in Home Design- Passive solar, tightening envelope

Implications for Regulation

- Core and Non-Core Services?
- Open access and Imputation?
- Transactive services and menu of contracts?
- Outcome focused Regulation
 - Performance or Incentive Regulation
 - Metrics for Core and Non-Core
 - Performance Measures
 - Degree of Transactive Services
 - Range of Services
 - Values Customer Receives

What Are the Questions Regulators and Industry Must Face?

- Is there a threat to the business as usual model of a utility?
- Is it disintermediation or refocused intermediation in the future?
- What is the role of transactive markets and how will we regulate it?
- Home as power plant is the next frontier for competition.