



GOVERNMENT OF BERMUDA

Ministry of Home Affairs

Request for Proposal Border Control
Management System

Addendum #3, July 17, 2017

The following addendum supersedes information contained in the Instructions to Bidders, Scope of Work issued for the RFP to the extent referenced. This Addendum forms part of the RFP documents and will be subject to all of the conditions set out in the contract conditions.

This Addendum # 3 contains 2 pages.

Addendum #3

1) Correction

At the top of the web page for the Border Control Management System Request for Proposal it states the Open/Closing Date is Wednesday, May 17, 2017 - 00:00 to Friday, July 14, 2017 - 15:00. This conflict with the closing date stated on the web page below the header of July 28, 2017. The correct closing date is July 28, 2017.

2) Additional questions have been received from potential bidders who attended site visits. The Department of Immigration has decided to make an exception to the closing date for questions and to respond to these questions. No further responses will be posted.

Q) If a local relationship is established, does the local company have to be the prime for the contract or can they be a sub-contractor, with the foreign company as the prime?

A) The local company does not have to be the prime and can be a sub-contractor. That's the usual and preferred practice, overseas vendors form partnerships with local vendors.

Q) In reviewing the RFP, there is mention of including small country business. Is this a must?

A) The preference of the Government of Bermuda is to support local business so a preference will be given to those that have a local partner.

Q) In my first reading of the document I seem to recall there being a statement regarding having in-country technical support. Is this a requirement?

A) There will be a need for having in country support. Obviously most of the support can likely be provided remotely but inevitably there will be times when in-country technical support will be required, therefore it will be a requirement to have some level of in-country support available in Bermuda.

Q) While I do not believe there is any kind of stipulation in the RFP regarding local legal representation, I have been asked to have that clarified.



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A) If the successful bidder has a local partner/rep then local legal representation can be achieved through that relationship.

Q) From what we have been told, the current BMS system integrates with the Immigration CRM application only to pull in any information required to create the stop list, and the BMS – CRM updates are executed in batch mode. Therefore information from other Govt systems (e.g. JEMS application) which is used to create entries in the stop list is sent to BMS via CRM – is that correct?

A) Yes, this is correct, all other applications interface with CRM and CRM interfaces with BMS.

Q) If this is correct, for Phase I of the new BMS solution, is Immigration expecting to maintain this CRM batch update as the integration piece?

A) This is correct, the CRM to BMS batch update will be maintained at least for the initial phase of the project.