



Government of Bermuda

Cabinet Office and Digital Innovation

Department of Information and Digital Technologies

Addenda

For

Request for Quotations for Cisco Lifecycle Services - 6 Months

Procurement No.: **BDA-HA-IDT-NETWORK-RFQ-2026-09**

Issued: **Friday October 9, 2026**

Submission Deadline: **Wednesday October 14, 2026, 05:00:00 PM**

Addenda No. **001**

Addenda Type: **Questions and Responses**

The following addendum supersedes information contained in the solicitation document issued for this procurement to the extent referenced. This Addendum forms part of the solicitation documents and will be subject to all of the conditions set out in the contract conditions.

Questions and Responses to Questions

Question 1:	Cisco Partner / reseller authorization Mandatory Submission Requirement 5.4 and Mandatory Technical Requirement D.1 require evidence of Cisco Partner status and authorization to resell the proposed Cisco Lifecycle Services in Bermuda. Please confirm whether the Cisco-issued letter should expressly state authorization for the specific Lifecycle Services/SKUs proposed for Bermuda, or whether confirmation of current Cisco Partner/reseller status together with Cisco-authorized fulfilment of the quoted services is sufficient.
Answer 1:	As per RFQ sections of Appendix D, C.5.4 and D.1, Proponents must provide evidence of current Cisco Partner/reseller status with authorization to resell Cisco Lifecycle Services in Bermuda.
Question 2:	Use of a named Cisco-authorized fulfilment or delivery partner If the Respondent acts as the prime contractor and remains fully accountable to Government, may it use a named Cisco-authorized distributor, reseller or delivery partner to fulfil the Cisco Lifecycle Services, provided all required Cisco authorizations and resources are evidenced in the submission? If so, must that entity be included as a joint respondent, or may it be identified as a subcontractor/supplier?
Answer 2:	Yes, as per the RFQ Section 1.3 and Appendix D, D.1, the Prime Contractor can use Cisco-authorized distributor, resell or delivery partner to fulfil Cisco Lifecycle Services. The Prime Contractor may identify an entity as a subcontractor/supplier.
Question 3:	October 24 deliverable date Appendix D states that the successful Proponent shall deliver the required Outcome Services and Expert-as-a-Service by October 24, 2026, while the RFQ describes a 180-day contract and the pricing form references six months of Lifecycle Services. Please confirm that October 24 refers to procurement, activation, entitlement confirmation and availability of the Cisco services, rather than completion of the underlying six-month consulting/service term.
Answer 3:	Yes, as per RFQ Section 1.3 and Appendix D, A (Deliverables), October 24 refers to the procurement, activation, entitlement confirmation and availability of the Cisco Services not the six-month service term.
Question 4:	Please confirm the required quantity, service term and any specific technology/architecture alignment or configuration parameters that Cisco

	should use when preparing the quotation, including whether all required services are for the full six-month term.
Answer 4:	As per RFQ Appendix D, A (Deliverable 1 and Deliverable 2), Cisco Lifecycle Professional Services consists of two line items/parts for the six-month term 1. PS Outcome Services - CON-BCSO-OP 2. PS Expert-as-a-Service Consulting Engineer – CON-BCSOS-EAAS-CE

End of Addenda No, 001