



Ministry of Tourism, Transport, Culture and Sport
Department of Marine and Ports

Request for Proposals
For
Five-Year Lloyds Docking Survey Tugs: Powerful & Faithful

Request for Proposals No.: **MPS-DD-2026-001**

Issued: **Friday August 28, 2026**

Submission Deadline: **Friday September 18, 2026 03:00:00 PM Bermuda local time**

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PART 1 – INVITATION AND SUBMISSION INSTRUCTIONS

1.1 Invitation to Proponents

This Request for Proposals (the “RFP”) is an invitation by the Government of Bermuda (the “Government”) to prospective proponents to submit proposals for **Five-Year Lloyds Docking Survey Tugs: Powerful & Faithful**, as further described in Section A of the RFP Particulars (Appendix D) (the “Deliverables”).

The Government of Bermuda Department of Marine and Ports Services is seeking to procure the services of a qualified shipyard to undertake the mandatory Five-Year Lloyds Register Dry Docking Survey for the Azimuth Stern Drive (ASD) tugboats Powerful and Faithful. The contract will include dry docking, inspections, testing, repairs, maintenance, hull cleaning and coating, servicing of propulsion, machinery, electrical and safety systems, completion of statutory and class survey requirements, and the provision of all labor, materials, equipment, specialist subcontractors, and project management necessary to return both vessels to operational service with renewed Lloyds Register Class certification.

Attached is the scope of work document outlining the required services, survey items, and responsibilities expected of the shipyard. Your proposal should address all items listed and be broken down per vessel.

1.2 RFP Contact

For the purposes of this procurement process, the “RFP Contact” will be:

Jamal Smith
Acting Fleet Manager
Email: jamsmith@gov.bm

Proponents and their representatives are not permitted to contact any employees, officers, agents, elected or appointed officials or other representatives of the Government, other than the RFP Contact, concerning matters regarding this RFP. Failure to adhere to this rule may result in the disqualification of the proponent and the rejection of the proponent’s proposal.

Prior to the Submission Deadline noted in the RFP timetable below, proponents that download this file and intent to respond to this RFP are required to register their interest with the RFP contact by emailing their company name and contact information to

Jamal Smith
Acting Fleet Manager
Email: jamsmith@gov.bm

Amendment/addenda (if any) will be posted at <https://www.gov.bm/procurement-notice>. Proponents should visit the Government Portal on a regular basis during the procurement process.

1.3 Type of Contract for Deliverables

The selected proponent will be requested to enter into direct contract negotiations to finalize an agreement with the Government for the provision of the Deliverables. The terms and conditions found in the Form of Agreement (Appendix A) are to form the basis for commencing negotiations between the Government and the selected proponent. It is the Government's intention to enter into an agreement with only one (1) legal entity. The term of the agreement is to be for a period of 2 years, with an option in favour of the Government to extend the agreement terms and conditions acceptable to the Government and the selected proponent for an additional term of up to 1 year.

Joint submissions are acceptable however if a joint submission is made, the submission must clearly indicate which party will act as the prime contractor.

1.4 RFP Timetable

1.4.1 Key Dates

Issue Date of RFP	Friday August 28, 2026
No Pre-Bid / Site Meeting	
Deadline for Questions	Friday September 11, 2026
Deadline for Issuing Addenda	Tuesday September 15, 2026
Submission Deadline	Friday September 18, 2026 03:00:00 PM
Rectification Period	3 business days
Anticipated Initial Ranking and Commencement of Concurrent Negotiations	Friday October 02, 2026
Anticipated Deadline for Submission of Best and Final Offers ("BAFO")	Friday October 16, 2026
Anticipated Final Ranking	Friday October 23, 2026
Contract Negotiation Period	7 calendar days
Anticipated Execution of Agreement	Friday October 30, 2026

All times listed are in Bermuda local time. The RFP timetable is tentative only and may be changed by the Government at any time. For greater clarity, business days mean all days that the Government is open for business.

1.4.2 Site Visit / Pre-Bid Meeting

1.5 Submission of Proposals

1.5.1 Proposals to be Submitted at Prescribed Location

Proposals must be submitted to:

Proposals may be submitted either by hard copy or electronic submission, as set out below.

Hard Copy Submissions

Interested parties submitting a hard copy Proposal must deliver it to:

Government of Bermuda
Department of Marine & Ports Services
East Broadway
4 Crow Lane
Pembroke HM 19
Bermuda

All hard copy submissions must be enclosed in a sealed package and clearly labelled:

“RFP No. MPS-DD-2026-001 – Five-Year Lloyds Docking Survey Tugs: Powerful & Faithful”

Hard copy submissions must be delivered to the designated secure tender box at the Department of Marine & Ports Services at the address above on or before the Submission Deadline.

Electronic Submissions

Electronic Proposals will also be accepted by email and must be submitted to:

jamdsmith@gov.bm

The subject line of the email must state:

“RFP No. MPS-DD-2026-001 – Five-Year Lloyds Docking Survey Tugs: Powerful & Faithful”

Electronic Proposals must be submitted in Microsoft Word or Adobe PDF format and must be received on or before the Submission Deadline specified in the RFP Timetable.

Where an electronic submission is too large to transmit in a single email, the Proponent should contact the RFP Contact prior to the Submission Deadline for instructions regarding an acceptable method of electronic submission.

Proponents are responsible for ensuring that their Proposal, whether submitted electronically or in hard copy, is received by the Government on or before the Submission Deadline.

1.5.2 Proposals to be Submitted on Time

Proposals must be submitted at the location set out above on or before the Submission Deadline. Proposals submitted after the deadline will be rejected.

1.5.3 Proposals to be Submitted in Prescribed Format

Proponents shall submit 2 original, signed hard copies of their proposal, or one (1) electronic copy (e-copy) in Microsoft Word or Adobe PDF format. If both a hard copy and an e-copy are provided, and there is a conflict or inconsistency between the hard copy and the e-copy of the proposal, the hard copy of the proposal will prevail.

The original and all copies of the proposal shall be typed or written in indelible ink and shall be signed by a person duly authorized to sign on behalf of the proponent. This authorization shall consist of a written authorization and shall be attached to the Submission Form included in (Appendix B). The name and position held by each person signing the authorization must be typed or printed below the signature. An Electronic Record of Signature will be accepted in the submission only in accordance with the requirements laid out in the *Electronic Transactions Act* 1999. Any interlineation, erasures, or overwriting shall be valid only if they are signed or initialed by the person signing the proposal.

Proposals should be returned in a sealed package and prominently marked as follows: with the RFP title and number (see RFP cover) and do not be open until Friday September 18, 2026 03:00:00 PM. The full legal name and return address of the proponent should be marked on the package as well.

1.5.4 Amendment of Proposals

Proponents may amend their proposals prior to the Submission Deadline by submitting the amendment in a sealed package prominently marked with the RFP title and number and the full legal name and return address of the proponent to the location set out above. Any amendment should clearly indicate which part of the proposal the amendment is intended to amend or replace.

1.5.5 Withdrawal of Proposals

At any time throughout the RFP process until the execution of a written agreement for the provision of the Deliverables, a proponent may withdraw a submitted proposal. To withdraw a proposal, a notice of withdrawal must be sent to the RFP Contact and must be signed by an authorized representative of the proponent. The Government is under no obligation to return withdrawn proposals.

[End of Part 1]

PART 2 – EVALUATION, NEGOTIATION AND AWARD

2.1 Stages of Evaluation and Negotiation

The Government will conduct the evaluation of proposals and negotiations in the following stages:

2.2 Stage I – Mandatory Submission Requirements

Stage I will consist of a review to determine which proposals comply with all of the mandatory submission requirements. If a proposal fails to satisfy all of the mandatory submission requirements, the Government will issue the proponent a rectification notice identifying the deficiencies and providing the proponent an opportunity to rectify the deficiencies. If the proponent fails to satisfy the mandatory submission requirements within the Rectification Period, its proposal will be rejected. The Rectification Period will begin to run from the date and time that the Government issues a rectification notice to the proponent. The mandatory submission requirements are set out in Section C of the RFP Particulars (Appendix D).

2.3 Stage II – Evaluation

Stage II will consist of the following two sub-stages:

2.3.1 Mandatory Technical Requirements

The Government will review the proposals to determine whether the mandatory technical requirements as set out in Section D of the RFP Particulars (Appendix D) have been met. Questions or queries on the part of the Government as to whether a proposal has met the mandatory technical requirements will be subject to the verification and clarification process set out in Part 3.

2.3.2 Rated Criteria

The Government will evaluate each qualified proposal on the basis of the non-price rated criteria as set out under Initial Evaluation Criteria in Section F of the RFP Particulars (Appendix D).

2.4 Stage III – Pricing

Stage III will consist of a scoring of the submitted pricing of each qualified proposal in accordance with the price evaluation method set out in Pricing (Appendix C). The evaluation of the price will be undertaken after the evaluation of mandatory requirements and rated criteria has been completed.

2.5 Stage IV – Concurrent Negotiations and BAFO

2.5.1 Initial Ranking of Proponents

After the completion of Stage III, all scores from Stage II and Stage III will be added together and the proponents will be initially ranked based on their total scores.

2.5.2 Concurrent Negotiations and BAFO Process

The Government intends to invite the top 3 ranked proponents to enter into concurrent negotiations. During these concurrent negotiations, the Government will provide each proponent with any additional information and will seek further information and proposal improvements from each proponent. After the expiration of the concurrent negotiation period, each proponent will be invited to revise its initial proposal and submit its BAFO to the Government.

2.5.3 Evaluation of BAFO and Final Ranking of Proponents

Each BAFO will be evaluated against the rated criteria set out under Final Evaluation Criteria in Section F of the RFP Particulars (Appendix D) and will be assigned a final ranking using the same process set out above. The top-ranked proponent, based on the evaluation of the BAFOs will receive a written invitation to enter into a final round of negotiations to finalize the agreement with the Government. In the event of a tie, the selected proponent will be the proponent selected by way of the lowest price.

2.6 Stage V – Contract Negotiations

2.6.1 Contract Negotiation Process

Any negotiations will be subject to the process rules contained in the Terms and Conditions of the RFP Process (Part 3) and will not constitute a legally binding offer to enter into a contract on the part of the Government or the proponent and there will be no legally binding relationship created with any proponent prior to the execution of a written agreement. The terms and conditions found in the Form of Agreement (Appendix A) intended to provide the proponent advance notice of some of the key contractual provisions including indemnities, limitation of liabilities, service requirements, etc. that would be contained in the form of contract and are to form the basis for commencing negotiations between the Government and the selected proponent. Negotiations may include requests by the Government for supplementary information from the proponent to verify, clarify or supplement the information provided in its proposal or to confirm the conclusions reached in the evaluation, and may include requests by the Government for improved pricing or performance terms from the proponent.

2.6.2 Time Period for Negotiations

The Government intends to conclude negotiations and finalize the agreement with the top-ranked proponent during the Contract Negotiation Period, commencing from the date the Government invites the top-ranked proponent to enter negotiations. A proponent invited to enter into direct contract negotiations should therefore be prepared to satisfy the pre-conditions of award listed in Section E of the RFP Particulars (Appendix D), provide requested information in a timely fashion and conduct its negotiations expeditiously.

2.6.3 Failure to Enter into Agreement

If the pre-conditions of award listed in Section E of the RFP Particulars (Appendix D) are not satisfied or if the parties cannot conclude negotiations and finalize the agreement for the Deliverables within the Contract Negotiation Period, the Government may discontinue negotiations with the top-ranked proponent and may invite the next-best-ranked proponent to enter into negotiations. This process will continue until an agreement is finalized, until there are

no more proponents remaining that are eligible for negotiations or until the Government elects to cancel the RFP process.

2.6.4 Notification of Negotiation Status

Other proponents that may become eligible for contract negotiations may be notified at the commencement of the negotiation process with the top-ranked proponent.

[End of Part 2]

PART 3 – TERMS AND CONDITIONS OF THE RFP PROCESS

3.1 General Information and Instructions

3.1.1 Proponents to Follow Instructions

Proponents should structure their proposals in accordance with the instructions in this RFP. Where information is requested in this RFP, any response made in a proposal should reference the applicable section numbers of this RFP.

3.1.2 Proposals in English

All proposals must be written in the English language only.

3.1.3 No Incorporation by Reference

The entire content of the proponent's proposal should be submitted in a fixed form, and the content of websites or other external documents referred to in the proponent's proposal but not attached will not be considered to form part of its proposal.

3.1.4 References and Past Performance

In the evaluation process, the Government may include information provided by the proponent's referees and may also consider the proponent's past performance or conduct on previous contracts with the Government or other institutions.

3.1.5 Information in RFP Only an Estimate

The Government and its advisers make no representation, warranty or guarantee as to the accuracy of the information or empirical data contained in this RFP or issued by way of addenda. Any quantities shown or data contained in this RFP or provided by way of addenda are estimates only, and are for the sole purpose of indicating to proponents the general scale and scope of the Deliverables. It is the proponent's responsibility to obtain all the information necessary to prepare a proposal in response to this RFP.

3.1.6 Proponents to Bear Their Own Costs

The proponent will bear all costs associated with or incurred in the preparation and presentation of its proposal, including, if applicable, costs incurred for interviews, travel or demonstrations.

3.1.7 Proposal to be Retained by the Government

The Government will not return the proposal or any accompanying documentation submitted by a proponent.

3.1.8 No Guarantee of Volume of Work or Exclusivity of Contract

The Government makes no guarantee of the value or volume of work to be assigned to the successful proponent. The agreement to be negotiated with the selected proponent will not be an exclusive contract for the provision of the described Deliverables. The Government may contract

with others for goods and services the same as or similar to the Deliverables or may obtain such goods and services internally.

3.1.9 Equivalency

When proprietary names, brands, catalogues or reference numbers are specified in the Deliverables, they are intended to set a minimum standard, and preference for any particular material or equipment is not intended. The proponent may offer material or equipment of similar characteristics, type, quality, appearance, finish, method of construction and performance and if doing so must disclose any difference in the characteristics, type, quality, appearance, finish, method of construction or performance of the material or equipment.

3.2 Communication after Issuance of RFP

3.2.1 Proponents to Review RFP

Proponents should promptly examine all of the documents comprising this RFP, and may direct questions or seek additional information in writing by email to the RFP Contact on or before the Deadline for Questions. No such communications are to be directed to anyone other than the RFP Contact. The Government is under no obligation to provide additional information, and the Government is not responsible for any information provided by or obtained from any source other than the RFP Contact. It is the responsibility of the proponent to seek clarification from the RFP Contact on any matter it considers to be unclear. The Government is not responsible for any misunderstanding on the part of the proponent concerning this RFP or its process.

3.2.2 All New Information to Proponents by Way of Addenda

This RFP may be amended only by addendum in accordance with this section. If the Government, for any reason, determines that it is necessary to provide additional information relating to this RFP, such information will be communicated to all proponents by addendum. All addenda will be published online at <https://www.gov.bm/procurement-notices>. Each addendum forms an integral part of this RFP and may contain important information, including significant changes to this RFP. Proponents are responsible for obtaining all addenda issued by the Government. In the Submission Form (Appendix B), proponents must confirm their receipt of all addenda by setting out the number of each addendum in the space provided.

3.2.3 Post-Deadline Addenda and Extension of Submission Deadline

If the Government determines that it is necessary to issue an addendum after the Deadline for Issuing Addenda, the Government may extend the Submission Deadline.

3.2.4 Verify, Clarify and Supplement

When evaluating proposals, the Government may request further information from the proponent or third parties in order to verify, clarify or supplement the information provided in the proponent's proposal. This information may include, without limitation, clarification with respect to whether a proposal meets the mandatory technical requirements set out in Section D of the RFP Particulars (Appendix D). The Government may revisit, re-evaluate and rescore the proponent's response or ranking on the basis of any such information.

3.3 Notification and Debriefing

3.3.1 Notification to Other Proponents

Once the Agreement is executed by the Government and a proponent, the other proponents may be notified directly in writing of the outcome of the procurement process.

3.3.2 Debriefing

Proponents may request a debriefing after receipt of a notification of the outcome of the procurement process. All requests must be in writing to the RFP Contact and must be made within sixty (60) days of such notification.

3.3.3 Procurement Protest Procedure

If a proponent wishes to challenge the RFP process, it should provide written notice to the RFP Contact in accordance with the Government's Complaints and Disputes procedures. The notice must provide detailed explanation of the proponent's concern with the procurement process or its outcome.

3.4 Conflict of Interest and Prohibited Conduct

3.4.1 Conflict of Interest

For the purposes of this RFP, the term "Conflict of Interest" includes, but is not limited to, any situation or circumstance where:

- (a) in relation to the RFP process, the proponent has an unfair advantage or engages in conduct, directly or indirectly, that may give it an unfair advantage, including but not limited to (i) having, or having access to, confidential information of the Government in the preparation of its proposal that is not available to other proponents, (ii) communicating with any person with a view to influencing preferred treatment in the RFP process (including but not limited to the lobbying of decision makers involved in the RFP process), or (iii) engaging in conduct that compromises, or could be seen to compromise, the integrity of the open and competitive RFP process or render that process non-competitive or unfair; or
- (b) in relation to the performance of its contractual obligations under a contract for the Deliverables, the proponent's other commitments, relationships or financial interests (i) could, or could be seen to, exercise an improper influence over the objective, unbiased and impartial exercise of its independent judgement, or (ii) could, or could be seen to, compromise, impair or be incompatible with the effective performance of its contractual obligations.

3.4.2 Disqualification for Conflict of Interest

The Government may disqualify a proponent for any conduct, situation or circumstances, determined by the Government, in its sole and absolute discretion, to constitute a Conflict of Interest as defined above.

3.4.3 Disqualification for Prohibited Conduct

The Government may disqualify a proponent, rescind an invitation to negotiate or terminate a contract subsequently entered into if the Government determines that the proponent has engaged in any conduct prohibited by this RFP.

3.4.4 Prohibited Proponent Communications

Proponents must not engage in any communications that could constitute a Conflict of Interest and should take note of the Conflict of Interest declaration set out in the Submission Form (Appendix B).

3.4.5 Proponent Not to Communicate with Media

Proponents must not at any time directly or indirectly communicate with the media in relation to this RFP or any agreement entered into pursuant to this RFP without first obtaining the written permission of the RFP Contact.

3.4.6 No Lobbying

Proponents shall not in relation to this RFP or the evaluation and selection process, engage directly or indirectly in any form of political action or other activity whatsoever to influence or attempt to influence Parliament, the Government, or to influence or attempt to influence any legislative or regulatory action, in the selection or evaluation of any proponent.

3.4.7 Illegal or Unethical Conduct

The proponent represents, warrants, and covenants that, in connection with activities performed under this Agreement or on behalf of the Government, the proponent has not and will not offer, promise, authorise, pay, or act in furtherance of an offer, promise, authorization, or payment of anything of value, directly or indirectly, to a Government Official (as hereinafter defined), political party or party official, candidate for political office, or official of a public international organisation, in order to obtain or retain business, to secure an improper advantage or benefit of any kind or nature to person(s) related, associated or linked to the Government Official, or to secure or influence discretionary action, inaction or a decision of a Government Official(s). For purposes of this proposal, the term "Government Official" shall mean and include any official, public officer or employee of the Government, as well as an official or employee in the judicial, legislative, or military, anyone acting in an official capacity for the Government, or any immediate family member of such persons. The proponent represents, warrants, and covenants that it has complied and will comply with *The Bribery Act 2016* and all other applicable laws of any relevant jurisdiction in connection with the performance of this Agreement. Without limiting the generality of the foregoing, the proponent represents, warrants, and covenants that it has not and will not take any action that would cause the Government or anyone acting on their behalf to violate or be subjected to penalties under *The Bribery Act 2016*, or the applicable anti-corruption laws of other countries.

The proponent acknowledges and agrees that in the event that the Government believes, in good faith, that the proponent has breached this section, the Government shall have the right to immediately withdraw and terminate this opportunity and terminate any or all other agreements with the proponent.

3.4.8 Past Performance or Past Conduct

The Government may prohibit a supplier from participating in a procurement process based on past performance or based on inappropriate conduct in a prior procurement process, including but not limited to the following:

- (a) illegal or unethical conduct as described above;
- (b) the refusal of the supplier to honour its submitted pricing or other commitments; or
- (c) any conduct, situation or circumstance determined by the Government, in its sole and absolute discretion, to have constituted an undisclosed Conflict of Interest.

3.4.9 No Collusion

Proponents must not engage in any collusion and must sign the certificate as set out in the Certificate of Confirmation of Non-Collusion (Appendix E).

3.5 Confidential Information

3.5.1 Confidential Information of the Government

All information provided by or obtained from the Government in any form in connection with this RFP either before or after the issuance of this RFP

- (a) is the sole property of the Government and must be treated as confidential;
- (b) is not to be used for any purpose other than replying to this RFP and the performance of any subsequent contract for the Deliverables;
- (c) must not be disclosed without prior written authorization from the Government; and
- (d) must be returned by the proponent to the Government immediately upon the request of the Government.

3.5.2 Confidential Information of Proponent

- (a) A proponent should identify any information in its proposal or any accompanying documentation supplied in confidence for which confidentiality is to be maintained by the Government. The confidentiality of such information will be maintained by the Government, except as otherwise required by the *Public Access to Information Act 2010* or by order of a court or tribunal.
- (b) Proponents are advised that their proposals will, as necessary, be disclosed, on a confidential basis, to advisers retained by the Government to advise or assist with the RFP process, including the evaluation of proposals. If a proponent has any questions about the collection and use of personal information pursuant to this RFP, questions are to be submitted to the RFP Contact.
- (c) The Proponent is responsible to ensure that they comply with the *Personal Information Protection Act 2016* (“PIPA”) related to any information in the proponent’s custody, care or control.

3.6 Procurement Process Non-Binding

3.6.1 No Process Contract and No Claims

This RFP is a request for proposals only and participation in this RFP is not intended to create legal obligations between the Government and any of the proponents or their representatives. For greater certainty and without limitation:

- (a) Participation in this RFP will not give rise to any preliminary contract or collateral contract;
- (b) No proponent shall have any claim for any compensation of any kind whatsoever (whether in contract, tort, law, equity or otherwise), as a result of participating in this RFP, and by submitting a proposal each proponent shall be deemed to have agreed that it has no claim against the Government;
- (c) The decision to award or not to award a contract to any proponent is at the discretion of the Government. The Government shall have no liability to any proponent with respect to the awarding of a contract or the failure to award a contract to any proponent. Proponents acknowledge that the proponent that submits the proposal with the lowest price might not be awarded a contract.

3.6.2 No Contract until Execution of Written Agreement

This RFP process is intended to identify prospective suppliers for the purposes of negotiating potential agreements. No legal relationship or obligation regarding the procurement of any good or service will be created between the proponent and the Government by this RFP process until the successful negotiation and execution of a written agreement for the acquisition of such goods and/or services.

3.6.3 Non-Binding Price Estimates

While the pricing information provided in proposals will be non-binding prior to the execution of a written agreement, such information will be assessed during the evaluation of the proposals and the ranking of the proponents. Any inaccurate, misleading or incomplete information, including withdrawn or altered pricing, could adversely impact any such evaluation or ranking or the decision of the Government to enter into an agreement for the Deliverables.

3.6.4 Cancellation

The Government may cancel or amend the RFP process without liability at any time. Cancellation may occur, for example, if:

- (a) no qualitatively or financially worthwhile offer has been received or there has been no valid response at all;
- (b) the economic or technical parameters of the project have changed fundamentally;
- (c) exceptional circumstances or force majeure render normal implementation of the project impossible;

- (d) all offers exceed the financial resources available, or are otherwise inconsistent with the principles of economy, efficiency and effectiveness; or
- (e) irregularities require cancellation in the interest of fairness.

The publication of a procurement notice does not commit the Government to implement the programme or project announced.

3.7 Governing Law and Interpretation

These Terms and Conditions of the RFP Process (Part 3):

- (a) are intended to be interpreted broadly and independently (with no particular provision intended to limit the scope of any other provision);
- (b) are non-exhaustive and will not be construed as intending to limit the pre-existing rights of the parties to engage in pre-contractual discussions in accordance with the common law governing direct commercial negotiations; and
- (c) are to be governed by and construed in accordance with the laws of Bermuda applicable therein.

[End of Part 3]

APPENDIX A – FORM OF AGREEMENT

The terms and conditions found in the Form of Agreement (Appendix A) are intended to provide advance notice of some of the key contractual provisions of the Agreement, including indemnities, limitation of liabilities, service requirements, etc. that form the basis for commencing Agreement between the Government and the selected proponent.

The Government of Bermuda intends to enter into a formal written agreement with the successful Proponent for the execution of the Five-Year Lloyd's Register Special Survey and Dry Docking of the Government's ASD Harbour Tugs, *Powerful* and *Faithful*.

The successful Proponent shall submit its standard Ship Repair Contract, Dockyard Repair Agreement, or equivalent contractual terms and conditions as part of its Proposal.

Following the evaluation process, the Government shall review the proposed agreement to ensure that it is acceptable to the Government of Bermuda and adequately addresses the requirements of this Request for Proposals.

The Government reserves the right to negotiate amendments to the proposed agreement, including amendments necessary to ensure consistency with the requirements of this RFP, prior to Contract Award.

Submission of a proposed agreement shall not constitute acceptance by the Government.

No Contract shall exist until a written agreement has been executed by both parties.

The Proponent shall clearly identify any contractual provisions requiring the application of foreign law, foreign jurisdiction, arbitration, limitations of liability, exclusions of liability, or other provisions that may materially limit or affect the Government's rights or remedies. Such provisions may be subject to review and negotiation by the Government prior to Contract Award.

The final agreement shall include provisions addressing, at a minimum, insurance requirements, indemnification, liability for loss of or damage to the vessels while in the Contractor's care, custody or control, and the Contractor's responsibility for its employees, agents and subcontractors. The applicable insurance requirements and minimum coverage limits shall be as specified by the Government and incorporated into the final agreement.

The Contractor's obligations relating to insurance, indemnification and liability shall survive completion, final acceptance, payment and handover to the extent provided for in the final agreement.

The successful Proponent shall perform the Services in accordance with Annex A – Scope of Work. Acceptance of the Services and certification of milestone payments shall be governed by Annex B of the Service Agreement.

See Annex A - Bermuda Government Service Agreement

APPENDIX B – SUBMISSION FORM

1. Proponent Information

Please fill out the following form, naming one person to be the proponent's contact for the RFP process and for any clarifications or communication that might be necessary.

If the company is incorporated and registered, then a Certificate of Incorporation and a Certificate of Incumbency is required and must be submitted with the Submission Form.

Declaration of Interest: The proponent shall provide details of its ownership and/or managerial structure upon request from the Government. The proponent shall also provide a statement of whether or not it has any relevant and material interest relevant to the provision of the Goods and Services. Such statement shall be provided at least annually or if there is any change in the interest of the proponent.

Full Legal Name of Proponent or Personal/Given Name:	
Representative Name (Person with Signing Authority) / Title:	
Street Address:	
City, Province/State, Parish:	
Country:	
Postal Code:	
Phone Number with Area Code:	
Proponent's Social Insurance Number issued by the Government of Bermuda:	
Proponent's Payroll Tax Number issued by the Government of Bermuda:	
Proponent's Registration Number issued by the Bermuda Registrar of Companies (if incorporated):	
Company Website (if any):	
Proponent Contact Name and Title:	
Proponent Contact Phone:	
Proponent Contact Fax:	
Proponent Contact Email:	

2. Acknowledgment of Non-Binding Procurement Process

The proponent acknowledges that the RFP process will be governed by the terms and conditions of the RFP, and that, among other things, such terms and conditions confirm that this procurement process does not constitute a formal, legally binding bidding process (and for greater certainty, does not give rise to a Process Contract bidding process), and that no legal relationship or obligation regarding the procurement of any good or service will be created between the Government and the proponent unless and until the Government and the proponent execute a written agreement for the Deliverables.

3. Ability to Provide Deliverables

The proponent has carefully examined the RFP documents and has a clear and comprehensive knowledge of the Deliverables required. The proponent represents and warrants its ability to provide the Deliverables in accordance with the requirements of the RFP for the rates set out in its proposal.

4. Non-Binding Pricing

The proponent has submitted its pricing in accordance with the instructions in the RFP and in Pricing (Appendix C) in particular. The proponent confirms that the pricing information provided is accurate. The proponent acknowledges that any inaccurate, misleading or incomplete information, including withdrawn or altered pricing, could adversely impact the acceptance of its proposal or its eligibility for future work.

5. Addenda

The proponent is requested to confirm that it has received all addenda by listing the addenda numbers, _____ to _____ (if applicable) issued by the Government, or if no addenda were issued by the Government write the word "None". The onus is on proponents to make any necessary amendments to their proposals based on the addenda. The proponent confirms it has read, received and complied with these addenda. Proponents who fail to complete this section will be deemed to have received all posted addenda.

6. No Prohibited Conduct

The proponent declares that it has not engaged in any conduct prohibited by this RFP.

7. Conflict of Interest

Proponents must declare all potential Conflicts of Interest, as defined in section 3.4.1 of the RFP. This includes disclosing the names and all pertinent details of all individuals (employees, advisers, or individuals acting in any other capacity) who (a) participated in the preparation of the proposal; **AND** (b) were employees of the Government within twelve (12) months prior to the Submission Deadline.

If the box below is left blank, the proponent will be deemed to declare that (a) there was no Conflict of Interest in preparing its proposal; and (b) there is no foreseeable Conflict of Interest in performing the contractual obligations contemplated in the RFP.

Otherwise, if the statement below applies, check the box.

- ☐ The proponent declares that there is an actual or potential Conflict of Interest relating to the preparation of its proposal, and/or the proponent foresees an actual or potential Conflict of Interest in performing the contractual obligations contemplated in the RFP.

If the proponent declares an actual or potential Conflict of Interest by marking the box above, the proponent must set out below details of the actual or potential Conflict of Interest:

8. Disclosure of Information

Any information collected or used by or on behalf of the Government under this solicitation document is subject to the Public Access to Information Act 2010 ("Act"). The information belongs to a class of information that might be made available to the general public unless it is contained in a record that is exempt from disclosure under the Act. Any questions regarding the collection, use, or disclosure of the information should be directed to the public authority that issued this solicitation document.

Signature of Witness

Signature of Proponent Representative

Name of Witness

Name of Proponent Representative

Title of Proponent Representative

Date

I have the authority to bind the proponent.

END OF APPENDIX B

SAMPLE CERTIFICATE OF INCUMBENCY

The undersigned being the Secretary of the company as named below (the "Company"), a company duly organised and existing under the laws of the Islands of Bermuda and having it's registered office as set out below **DO HEREBY CERTIFY** that the following is a true and correct listing of the Directors and Officers of the Company in full force and effect as of the date hereof.

DIRECTORS

List

ALTERNATE DIRECTORS

List

OFFICERS

List

IN WITNESS WHEREOF I have hereunto set my signature in accordance with the Bye-Laws of the Company.

Company Name:

Date:

Secretary/Director

APPENDIX C – PRICING

1. Instructions on How to Provide Pricing

- (a) Proponents should provide the information requested under section 3 below (“Required Pricing Information”) by reproducing and completing the table below in their proposals, or, if there is no table below, by completing the attached form and including it in their proposals.
- (b) Pricing must be provided in Bermuda funds, inclusive of all applicable duties and taxes, which should be itemized separately.
- (c) Pricing quoted by the proponent must be all-inclusive and must include all labour and material costs, all travel and carriage costs, all insurance costs, all costs of delivery, all costs of installation and set-up, including any pre-delivery inspection charges, and all other overhead, including any fees or other charges required by law.

2. Evaluation of Pricing

Pricing is worth 20 percent of the total score.

Pricing will be scored based on the formula below. Each respondent will receive points of the total possible points allocated to price for the particular category it has bid on, which will be calculated by the following formula.

2.1 Price (include all cost) 5 = lowest bid, 4 = next lowest, etc. until 0 = most expensive

2.2 The respondent is in a stable financial position

Following financial checks, i.e., checking a bank reference, the following scores should be awarded. 5 = all financial checks sound, 3 = minor financial concerns, 1 = major financial concerns, 0 = no evidence provided / evidence of severe financial instability.

2.3 The respondent has no outstanding Government debt

Following financial checks with Social Insurance, the Accountant General's Department's Debt Collection Section, and the Tax Commissioner, the following scores should be awarded: 5 = all financial checks sound, 3 = minor financial concerns, 1 = major financial concerns, 0 = no evidence provided / evidence of severe financial instability.

In addition to any rectification processes, or rights to verify, clarify and supplement,

- (a) The Government will examine the responses to determine whether they are complete, whether any computational errors have been made, whether the documents have been properly signed, and whether the bids are generally in order.
- (b) Arithmetical errors will be rectified on the following basis:
 - (i) Where there is a discrepancy between the unit price and the total price that is obtained by multiplying the unit price and quantity, the unit price shall prevail and the total price shall be corrected. If the proponent does not accept the correction

of errors, its proposal will be rejected. If there is a discrepancy between words and figures the amount in words will prevail;

- (ii) Where there is a discrepancy between the amounts in figures and in words, the amounts in words will govern; and
- (iii) Where there is a discrepancy between the individual lump sums and the total amounts derived for the sum of the individual lump sum, the individual lump sum as quoted will govern, and the total amount will be corrected.

3. Required Pricing Information

See Annex B - Pricing Schedule

APPENDIX D – RFP PARTICULARS

A. THE DELIVERABLES

Vessel and Dry-Docking Requirements

The Proponent shall safely dry dock the vessel and provide all facilities, equipment, labour, and services necessary to support the docking operation and make the vessel available for inspection, maintenance, repairs, and survey activities.

See Annex C - Scope of Work Five Year Lloyds Docking Survey ASD Tugs

Condition of Hull and Underwater Structures

The Proponent shall complete all inspections, examinations, testing, and survey activities required by Lloyd's Register and the applicable statutory authorities to satisfy the requirements of the vessel's five-year docking survey.

Condition of Azimuth Thrusters and Propulsion Equipment

The Proponent shall complete all hull cleaning, surface preparation, structural inspections, repairs, protective coating application, preservation works, and sacrificial anode renewal necessary to restore and protect the vessel's underwater hull and associated structures in accordance with the Contract and manufacturer's recommendations.

Latent Defects and Additional Repairs

The Proponent shall inspect, dismantle, overhaul, repair where required, test, commission, and successfully reinstall the vessel's azimuth thrusters and associated propulsion equipment in accordance with OEM recommendations and Lloyd's Register requirements.

Lloyd's Register and Statutory Survey Findings

The Proponent shall inspect, service, repair, test, and commission the vessel's machinery, auxiliary equipment, electrical systems, tanks, valves, sea chests, and underwater fittings to ensure safe, reliable, and Class-compliant operation.

B. MATERIAL DISCLOSURES

Vessel and Dry-Docking Requirements

The Services relate to the five-year Lloyd's Register docking surveys of the vessels *Powerful* and *Faithful*. Each vessel will require dry docking and associated inspection, maintenance, repair, testing and certification activities. Docking dates will be subject to vessel operational requirements and Government approval.

The timing and sequencing of the dry-docking of *Powerful* and *Faithful* may be affected by the availability of suitable chartered replacement tug boats required to maintain the Government's operational tug capability during the docking period.

Proponents should take this operational dependency into consideration when developing their proposed project schedule and should remain reasonably flexible regarding the agreed commencement date and sequencing of the Works.

The final docking dates for each vessel will be subject to Government approval, vessel operational requirements, and the availability of suitable replacement tug capacity.

Condition of Hull and Underwater Structures

The full condition of the vessels' underwater hull, shell plating, appendages, sea chests, valves, anodes and other underwater structures cannot be fully confirmed until the vessels are dry docked, cleaned and made available for detailed inspection. Proponents should take this uncertainty into consideration when developing their proposed methodology, schedule and pricing.

Condition of Azimuth Thrusters and Propulsion Equipment

The internal condition of azimuth thrusters and associated components, including seals, bearings, gears and shafts, cannot be fully confirmed until dismantling and inspection have been completed. Proponents should consider this potential uncertainty when preparing their pricing.

Latent Defects and Additional Repairs

Conditions or defects that cannot reasonably be identified prior to dismantling or inspection may be discovered during the docking and survey process. Such conditions may require additional work and may affect the final cost and duration of the Services. The treatment of such work will be governed by the Scope of Work and applicable Contract variation provisions.

Lloyd's Register and Statutory Survey Findings

The sequence and duration of the work may be affected by the availability of Lloyd's Register survey personnel, statutory survey requirements and findings arising during the docking survey. Additional inspections or corrective works outside the defined Scope of Work may be subject to the applicable Contract variation provisions.

Representatives of the Department of Marine and Ports will be required to attend the shipyard during key elements of the Works. In particular, Marine & Ports representatives will be present for all required Lloyd's Register survey visits and inspections and will review the progress of the Works for the purposes of verifying and signing off applicable milestone payments.

Proponents shall take this requirement into consideration when developing their proposed project methodology, programme and coordination arrangements and shall provide the Government's representatives with reasonable access to the vessels, dry-docking facilities, work areas, relevant personnel, inspection activities, test results and supporting documentation necessary to monitor the Works and verify completion of applicable milestones.

The Contractor shall coordinate the timing of Lloyd's Register inspections, surveys and other activities requiring Government attendance with the Owner's Representative and shall provide reasonable advance notice of such activities.

C. MANDATORY SUBMISSION REQUIREMENTS

1. Submission Form (Appendix B)

Each proposal must include a Submission Form (Appendix B) completed and signed by an authorized representative of the proponent.

2. Pricing (Appendix C)

Each proposal must include pricing information that complies with the instructions contained in Pricing (Appendix C).

3. Certificate of Confirmation of Non-Collusion (Appendix E)

Each proposal must include a Certificate of Confirmation of Non-Collusion Form (Appendix E) completed and signed by an authorized representative of the proponent.

4. Company Certificate of Incorporation

A signed copy of the Certificate of Incorporation must be included for proponent that are companies/corporations.

5. Other Mandatory Submission Requirements

Mandatory Submission Requirements

MANDATORY SUBMISSION REQUIREMENTS

Each Proposal must include the following documents and information.

1. Submission Form (Appendix B)

Each Proponent must complete and submit the Submission Form (Appendix B), signed by an authorized representative of the Proponent.

2. Pricing (Appendix C)

Each Proponent must submit completed pricing in accordance with Appendix C – Pricing and the applicable Pricing Schedule.

3. Certificate of Confirmation of Non-Collusion (Appendix E)

Each Proponent must complete and submit the Certificate of Confirmation of Non-Collusion (Appendix E), signed by an authorized representative of the Proponent.

4. Company Certificate of Incorporation

Where the Proponent is a company or corporation, a signed copy of its Certificate of Incorporation must be submitted with the Proposal.

5. Company Profile Form (Annex D)

Each Proponent must complete and submit Annex D – Company Profile Form.

6. Technical Proposal and Methodology

Each Proponent must provide a Technical Proposal demonstrating its understanding of the Scope of Work and describing its proposed methodology, work plan, project schedule, dry-docking arrangements, proposed subcontractors and specialist services, and any assumptions, exclusions or qualifications applicable to its Proposal.

7. Financial and Corporate Information

Each Proponent must provide:

A Financial Letter of Good Standing issued by a recognized financial institution, bank or credit union and dated within the past six (6) months;

A signed declaration confirming its financial solvency and ability to meet its contractual obligations;

Details of any pending litigation, arbitration, insolvency proceedings or regulatory actions that may materially affect its ability to perform the Contract, or a written statement confirming that none exist; and

Evidence of the required insurance coverage or written confirmation that the required coverage can be obtained prior to Contract Award.

8. Contract Terms and Conditions

Each Proponent must submit its standard Ship Repair Contract, Dockyard Repair Agreement, or equivalent contractual terms and conditions in accordance with Appendix A – Form of Agreement, and must clearly identify any proposed exceptions, deviations or qualifications.

9. Annex D – Mandatory Technical Requirements

Each Proponent must complete and submit Annex D – Mandatory Technical Requirements.

Where supporting information required by Annex D has already been provided elsewhere in the Proposal, including in the Company Profile Form or Technical Proposal, the Proponent may cross-reference the applicable document and section rather than duplicate the information.

10. Local Benefits Form

Each Proponent must complete and submit the Local Benefits (Social, Economic and Environmental) Form provided with this RFP. All pages of the form must be completed and returned with the Proposal.

D. MANDATORY TECHNICAL REQUIREMENTS

Experience

The Mandatory Technical Requirements applicable to this procurement are set out in Annex D – Mandatory Technical Requirements.

Proponents must complete Annex D and provide the supporting documentary evidence identified therein with their Proposal.

The Mandatory Technical Requirements will be evaluated on a Pass/Fail basis.

See Annex D – Mandatory Technical Requirements.

E. PRE-CONDITIONS OF AWARD

1. Financial Checks

Prior to awarding a contract to the selected proponent, the contracting department will perform financial checks to confirm whether the proponent is delinquent in making payments to the Government for Social Insurance contributions, Payroll Tax or any other debt recorded by the Accountant General's Debt Collection Section, and will perform a check with the Bermuda Registrar of Companies to confirm whether the proponent is a proper legal entity that is in good standing.

Insurance Requirements

.1 The Contractor shall provide and thereafter maintain insurance against all risks in respect of its property and any equipment used for the execution of this Contract.

.2 The Contractor shall provide and thereafter maintain all appropriate workmen's compensation insurance, or the equivalent, with respect to its employees to cover claims for personal injury or death in connection with this Contract.

.3 The Contractor shall also provide and thereafter maintain liability insurance in an adequate amount to cover third-party claims for death or bodily injury, or loss of or damage to property, arising from or in connection with the provision of services under this Contract or the operation of any vehicles, boats, airplanes or other equipment owned or leased by the Contractor or its agents, servants, employees or sub-contractors performing work or services in connection with this Contract.

F. RATED CRITERIA

The following sections set out the categories, weightings and descriptions of the rated criteria for both stages of the RFP. Proponents who do not meet a minimum threshold score for a category will not proceed to the next stage of the evaluation process.

Following the initial evaluation and ranking of Proponents, the Government intends to conduct site visits to the facilities of the top three (3) ranked Proponents. These site visits are anticipated to take place during the period between the Anticipated Initial Ranking and Commencement of Concurrent Negotiations and the Anticipated Deadline for Submission of Best and Final Offers ("BAFO"), as identified in the RFP Timetable.

A team of representatives from the Department of Marine and Ports will visit each of the top three Proponents' proposed shipyard facilities as part of the concurrent negotiation and evaluation process.

The purpose of the site visits will be to verify and further assess the Proponent's proposed dry-docking facilities, available resources, technical capabilities, equipment, project management arrangements, health and safety practices, and overall ability to perform the Deliverables described in this RFP.

The Government will coordinate the specific date and time of each site visit directly with the applicable Proponent. Proponents selected for a site visit will be required to provide reasonable access to the proposed facilities, relevant personnel, equipment, and supporting information requested by the Government.

The timing of the site visits will be subject to the RFP Timetable and may be adjusted by the Government in accordance with any changes made to the procurement schedule.

The site visits will not be scored separately. Instead, the Government may modify scores and resulting rankings based on the findings of those site visits of the prospective proponents.

1. Initial Evaluation Criteria

The following categories, weightings, and descriptions will be used in the initial evaluation of rated criteria during Stage II of the evaluation process (Evaluations), described in Part II of this RFP. These criteria apply to initial proposals by all proponents.

#	Category	Weighting (%)	Threshold
1	Pricing	20	N/A
2	Technical Capability & Methodology	20	N/A
3	Relevant Experience & Qualifications	15	N/A
4	Project Schedule	10	5 out of 10
5	Health, Safety, Quality, and Environmental Management	5	N/A
6	Local Benefits	30	N/A
Total Points		100	

1. Pricing

See Appendix C - Pricing

2. Technical Capability & Methodology

Proposals shall be evaluated on the following

- Availability of competent and qualified personnel and other resources to perform the Services;
- Qualifications and past performance of assigned staff for similar assignments
- The proponent's Corporate Background and performance on similar projects
- Proposed quality management plan for the project
- Business integrity management system
- Does the proposed methodology demonstrate a clear understanding of the dry-docking, Lloyd's Register survey, inspection, repair, testing and certification requirements?
- Does the proposed work plan demonstrate an appropriate and practical approach to managing the dry docking of Powerful and Faithful?

- Does the methodology adequately address inspections, latent defects, additional repairs, specialist subcontractors and Lloyd's Register requirements?
- Does the Proponent demonstrate an effective approach to project management, reporting, quality control and communication?
- Does the proposed methodology demonstrate effective coordination with Marine & Ports representatives and Lloyd's Register, including arrangements for Government attendance at Lloyd's Register inspections and verification of applicable payment milestones?
- Does the Proponent demonstrate that appropriate facilities, equipment, technical resources and specialist services will be available to successfully undertake the Services?

3. Relevant Experience & Qualifications

Each proponent should provide the following in its proposal:

1. a brief description of the proponent;
2. a description of its knowledge, skills, and experience relevant to the Deliverables; and
3. the roles and responsibilities of the proponent and any of its agents, employees, and subcontractors who will be involved in providing the Deliverables, together with the identity of those who will be performing those roles and their relevant respective expertise.

The following questions will be considered when each proposal is evaluated: -

- Are sufficient people with the requisite skills assigned to the project?
- Does the project team understand the Government's needs?
- Does the proponent clearly demonstrate the ability to meet the Government's requirements?
- Does the proponent have the support capability required?
- Can the proponent lead, facilitate, and coordinate project planning and execution?
- Do the persons who will be working on the project have the necessary skills?
- Has the proponent performed well on previous Government Projects?
- Is the proponent able to complete the work within the required timeframe?
- Does the proponent offer evidence that they have sufficient, suitably experienced resources available to complete the work?
- Does the bidder have a good track record of ensuring the health, safety, and welfare at work for all their employees?
- Were the proponent's referees positive about their experience of working with the contractor/vendor/supplier, and would they use the Proponent again?
- Quality and relevance of comparable dry-docking and ship-repair projects.
- Experience with ASD tugs or vessels of comparable propulsion and technical complexity.
- Experience working with Lloyd's Register or other IACS classification societies.
- Qualifications and relevant experience of the proposed Project Manager and key technical personnel.
- Experience and capability of proposed specialist subcontractors, where applicable.
- Quality and relevance of client references.

See Annex E - Company Profile Form

4. Project Schedule

The following questions will be considered when each proposal is evaluated:

Has the Proponent demonstrated that they have the availability and capacity to timely perform the engineering and project management described in the RFP for this project?

Consideration of the following questions and requirements will be given to each proponent's work plan and approach (methodology).

- Does the proposal show an understanding of the project objective and results that are desired for the project?
- Are the work hours presented reasonable for the effort required to execute each deliverable or phase?
- Do the proposed cost and work hours compare favorably with the Government's estimate of the time and cost involved?
- Does the project methodology fall in line with operational constraints?
- How realistic, detailed and achievable is the proposed programme?
- Does the schedule demonstrate an appropriate understanding of the sequence and dependencies between docking, Lloyd's Register surveys, inspections, repairs, testing, certification and redelivery?
- Does the proposed schedule minimise vessel downtime?
- Has sufficient contingency been included for survey findings, latent defects, additional inspections and potential corrective works?
- Does the proposed schedule demonstrate sufficient flexibility to accommodate Government operational requirements, including the availability of chartered replacement tug capacity?
- Does the programme adequately account for coordination with Marine & Ports representatives and Lloyd's Register during required inspections, surveys and milestone verification activities?

The work plan and timetable should be consistent with the work schedule.

- the main activities of the project, their content, and duration;
- phasing and interrelations of the main activities; and
- Milestones including interim approvals by the Government and dates for the delivery of the documentation.
- description of logistics as it relates to coordination efforts with Project Management team to provide workable solutions for ash removal during all phases of the project
- description of contingency planning efforts as a result of delays

The proposed work plan should be consistent with the technical approach and methodology, showing that the proponent has a clear understanding of the scope of work and ability to translate it into a feasible working plan. A list of the final documents, including technical reports, drawings, and tables to be delivered as final output, should be included in each proponent's response.

Proposal Exceptions: Exceptions that a proponent may have to any of the requirements found in this RFP must be fully explained and outlined in the proponent's submitted response in a separate section under the heading "Proposal Exceptions".

Assumptions: Each proponent should list any assumptions made in formulating their response in a separate section under the heading "Assumptions".

5. Health, Safety, Quality, and Environmental Management

- The evaluation will consider:
 - How effectively does the Proponent's HSEQ management system address marine repair and dry-docking operations?
 - How will the Proponent manage safety associated with docking, hot work, confined-space work, lifting operations, blasting/coating and testing?
 - How will quality assurance, quality control, inspection records and certification documentation be managed?
 - What environmental controls will be applied to waste, coatings, blasting materials, oils and other marine-repair activities?
 - Does the Proponent demonstrate an effective approach to managing the health and safety of Government representatives, Lloyd's Register surveyors and other authorized personnel attending the shipyard?

6. Local Benefits

The Government has established the minimum evaluation weight regarding Local Benefits for this procurement at 30% of the total points.

The local benefit considerations will be given to each of the following factors when proposals are evaluated:

- Is the proponent a local specified business? (See the Code of Practice for Project Management and Procurement on the Government's Portal for the definition of "Specified Business")
- Local Workforce Utilization
 - Number of Bermudians employed by the proponent.
 - Engagement of Bermudian employee (%) during the project.
 - Use of local specified businesses in the proponent's supply chain.
 - Use of local specified business as subcontractors (if applicable).
- Safety and Health record of the proponent for the three immediately preceding years of reporting
- Operational Environmental considerations and policy for their working site and projects. (each proponent to provide a copy)

See Annex F - Local Benefits form

2. Final Evaluation Criteria

The following categories, weightings and descriptions will be used in the final evaluation of rated criteria during Stage IV of the evaluation process (Concurrent Negotiations and BAFO), described in Part II of this RFP. These criteria will apply only to BAFO proposals submitted by top-ranked proponents invited to participate in Stage IV.

#	Category	Weighting (%)	Threshold
1	Pricing	20	N/A
2	Technical Capability & Methodology	20	N/A

3	Relevant Experience & Qualifications	15	N/A
4	Project Schedule	10	5 out of 10
5	Health, Safety, Quality, and Environmental Management	5	N/A
6	Local Benefits	30	N/A
Total Points		100	

1. Pricing

See Appendix C - Pricing

2. Technical Capability & Methodology

Proposals shall be evaluated on the following

- Availability of competent and qualified personnel and other resources to perform the Services;
- Qualifications and past performance of assigned staff for similar assignments
- The proponent's Corporate Background and performance on similar projects
- Proposed quality management plan for the project
- Business integrity management system
- Does the proposed methodology demonstrate a clear understanding of the dry-docking, Lloyd's Register survey, inspection, repair, testing and certification requirements?
- Does the proposed work plan demonstrate an appropriate and practical approach to managing the dry docking of Powerful and Faithful?
- Does the methodology adequately address inspections, latent defects, additional repairs, specialist subcontractors and Lloyd's Register requirements?
- Does the Proponent demonstrate an effective approach to project management, reporting, quality control and communication?
- Does the proposed methodology demonstrate effective coordination with Marine & Ports representatives and Lloyd's Register, including arrangements for Government attendance at Lloyd's Register inspections and verification of applicable payment milestones?
- Does the Proponent demonstrate that appropriate facilities, equipment, technical resources and specialist services will be available to successfully undertake the Services?

3. Relevant Experience & Qualifications

Each proponent should provide the following in its proposal:

1. a brief description of the proponent;
2. a description of its knowledge, skills, and experience relevant to the Deliverables; and
3. the roles and responsibilities of the proponent and any of its agents, employees, and subcontractors who will be involved in providing the Deliverables, together with the identity of those who will be performing those roles and their relevant respective expertise.

The following questions will be considered when each proposal is evaluated: -

- Are sufficient people with the requisite skills assigned to the project?
- Does the project team understand the Government's needs?

- Does the proponent clearly demonstrate the ability to meet the Government's requirements?
- Does the proponent have the support capability required?
- Can the proponent lead, facilitate, and coordinate project planning and execution?
- Do the persons who will be working on the project have the necessary skills?
- Has the proponent performed well on previous Government Projects?
- Is the proponent able to complete the work within the required timeframe?
- Does the proponent offer evidence that they have sufficient, suitably experienced resources available to complete the work?
- Does the bidder have a good track record of ensuring the health, safety, and welfare at work for all their employees?
- Were the proponent's referees positive about their experience of working with the contractor/vendor/supplier, and would they use the Proponent again?
- Quality and relevance of comparable dry-docking and ship-repair projects.
- Experience with ASD tugs or vessels of comparable propulsion and technical complexity.
- Experience working with Lloyd's Register or other IACS classification societies.
- Qualifications and relevant experience of the proposed Project Manager and key technical personnel.
- Experience and capability of proposed specialist subcontractors, where applicable.
- Quality and relevance of client references.

4. Project Schedule

The following questions will be considered when each proposal is evaluated:

Has the Proponent demonstrated that they have the availability and capacity to timely perform the engineering and project management described in the RFP for this project?

Consideration of the following questions and requirements will be given to each proponent's **work plan and approach (methodology)**.

- Does the proposal show an understanding of the project objective and results that are desired for the project?
- Are the work hours presented reasonable for the effort required to execute each deliverable or phase?
- Do the proposed cost and work hours compare favorably with the Government's estimate of the time and cost involved?
- Does the project methodology fall in line with operational constraints?
- How realistic, detailed and achievable is the proposed programme?
- Does the schedule demonstrate an appropriate understanding of the sequence and dependencies between docking, Lloyd's Register surveys, inspections, repairs, testing, certification and redelivery?
- Does the proposed schedule minimise vessel downtime?
- Has sufficient contingency been included for survey findings, latent defects, additional inspections and potential corrective works?
- Does the proposed schedule demonstrate sufficient flexibility to accommodate Government operational requirements, including the availability of chartered replacement tug capacity?

- Does the programme adequately account for coordination with Marine & Ports representatives and Lloyd's Register during required inspections, surveys and milestone verification activities?

The **work plan and timetable** should be consistent with the work schedule.

- the main activities of the project, their content, and duration;
- phasing and interrelations of the main activities; and
- Milestones including interim approvals by the Government and dates for the delivery of the documentation.
- description of logistics as it relates to coordination efforts with Project Management team to provide workable solutions for ash removal during all phases of the project
- description of contingency planning efforts as a result of delays

The proposed work plan should be consistent with the technical approach and methodology, showing that the proponent has a clear understanding of the scope of work and ability to translate it into a feasible working plan. A list of the final documents, including technical reports, drawings, and tables to be delivered as final output, should be included in each proponent's response.

Proposal Exceptions: Exceptions that a proponent may have to any of the requirements found in this RFP must be fully explained and outlined in the proponent's submitted response in a separate section under the heading "Proposal Exceptions".

Assumptions: Each proponent should list any assumptions made in formulating their response in a separate section under the heading "Assumptions".

5. Health, Safety, Quality, and Environmental Management

- The evaluation will consider:
 - How effectively does the Proponent's HSEQ management system address marine repair and dry-docking operations?
 - How will the Proponent manage safety associated with docking, hot work, confined-space work, lifting operations, blasting/coating and testing?
 - How will quality assurance, quality control, inspection records and certification documentation be managed?
 - What environmental controls will be applied to waste, coatings, blasting materials, oils and other marine-repair activities?
 - Does the Proponent demonstrate an effective approach to managing the health and safety of Government representatives, Lloyd's Register surveyors and other authorized personnel attending the shipyard?

6. Local Benefits

The Government has established the minimum evaluation weight regarding Local Benefits for this procurement at 30% of the total points.

The local benefit considerations will be given to each of the following factors when proposals are evaluated:

- Is the proponent a local specified business? (See the Code of Practice for Project Management and Procurement on the Government's Portal for the definition of "Specified Business")
- Local Workforce Utilization
 - Number of Bermudians employed by the proponent.
 - Engagement of Bermudian employee (%) during the project.
 - Use of local specified businesses in the proponent's supply chain.
 - Use of local specified business as subcontractors (if applicable).
- Safety and Health record of the proponent for the three immediately preceding years of reporting
- Operational Environmental considerations and policy for their working site and projects. (each proponent to provide a copy)

APPENDIX E – CERTIFICATE OF CONFIRMATION OF NON-COLLUSION

Notes for the proponents

The essence of Open Tendering is that the Government of Bermuda shall receive bona fide competitive proposals from suitably qualified persons or entities. In recognition of this principle, each person or entity that submits a proposal will be required, by way of the signature of a duly authorized representative of the company, to confirm that the proposal has been submitted without any form of collusion.

All proponents must complete and sign a Certificate of Confirmation of Non-Collusion. Any proposals submitted which do not include a signed copy of the Certificate will be wholly rejected and will not be included in the evaluation process.

If it is later found that the undertakings made below have been breached at any stage of the procurement process, then the proponent will be expelled from the process immediately. In the event that this is discovered after a contract award, legal action may be taken against the proponent and/or any party involved in the matter.

Any proponent that submits false information in response to this Request for Proposal (RFP), and any other person or entity involved in collusion, may be excluded from competing for future contracts tendered by the Government of Bermuda.

Confirmation of non-collusion

I/We certify that this is a bona fide proposal, intended to be competitive and that I/We have abided by the terms and conditions related to this proposal and that I/We have not fixed or adjusted the amount of the proposal or the rates and prices quoted by or under or in accordance with any agreement or arrangement with any other person.

I/We confirm that we have not received any information, other than that contained within the RFP pack, or supplementary information provided to all proponents.

I/We also certify that I/We have not done and undertake that I/We will not do at any time any of the following acts:

- (a) communicating to a person other than the RFP Contact the amount or approximate amount of my/our proposed proposal (other than in confidence in order to obtain quotations necessary for the preparation of the proposal for insurance) or
- (b) entering into any agreement or arrangement with any other person that he shall refrain from competing or as to the amount of any proposal to be submitted; or
- (c) offering or agreeing to pay or give or paying any sum of money, inducement, gift /hospitality or valuable consideration directly or indirectly to any person in relation to this procurement.

By signing this document, I/we have read and agree to its terms and conditions.

(1) _____ Title _____ Date _____

(2) _____ Title _____ Date _____

for and on behalf of _____